

Issued by

Development Corporation of Harlingen, Inc.

Harlingen Economic Development Corporation 2424 Boxwood Street, Suite 125 Harlingen, TX 78550 956-216-5081

> Issue Date: March 8, 2021

Proposal Due Date and Time: April 30, 2021 at 4:00 p.m. CST



INVITATION

The Harlingen Economic Development Corporation (HEDC) is soliciting sealed proposals (RFP) from qualified private development firms (Developer or Proposer) for the purchase or lease and development of property located at the intersection of Dixieland Rd and Bass Pro Drive (Site).

The Site is being offered subject to the process outlined within this RFP, the HEDC reserves the right to reject any or all development proposals submitted. While all information furnished herein was gathered from sources deemed to be reliable, no representation or warranty is made as to the accuracy or completeness thereof and in no way does the RFP obligate the HEDC or City of Harlingen to select the Developer or the sell or lease of the Site.

The HEDC Board of Directors and the Elective Commission of the City of Harlingen will have the ultimate authority to accept or reject any RFP that may be submitted by the due date.

Interested and qualified Developers are invited to submit sealed proposals, which will be accepted until April 30, 2021 at 4:00 p.m. CST.

Completed original and sealed proposals must be submitted to:

Electronic submissions will not be accepted.

Raudel Garza Harlingen Economic Development Corporation 2424 Boxwood Street, Suite 125 Harlingen, TX 78550

QUESTIONS

Questions may be submitted via email to <u>rgarza@harlingenedc.com</u>.

RFP SCHEDULE

Action Item	Date
RFP available on Harlingen EDC website	March 8, 2021
Deadline to submit questions regarding RFP	March 22, 2021
Sealed RFP responses due	April 30, 2021



DEVELOPMENT GOAL

The HEDC has established the following goals for this RFP:

- Development on the Site should contribute to the improvement of the quality of life for City of Harlingen residents and visitors.
- Development should have positive fiscal benefits for HEDC and the City of Harlingen and enhance the tax base to help grow and sustain a more vibrant community.
- The scale, character, density and use of proposed developments should be compatible with and add to the vitality of Harlingen.
- The proposed development must be financially viable.

SITE INFORMATION

The Site offers a unique opportunity to create innovative commercial development.

The Developer and development of the Site must conform to all current codes and ordinances and permitting processes. Current codes and zoning ordinances can be found <u>here</u>.

- Current zoning of the Site is Light Industrial (LI)
- 2.37 Acre Tract
 - Lot 1, Block 1 0.64 Acres Gross
 - o Lot 2, Block 1 1.29 Acres Gross
 - Lot 3, Block 1 0.91 Acres Gross, Landscape lot

Due to an existing agreement with Bass Pro Shops, Lot 3 is restricted to be used as a storm water detention/retention and/or landscape area only. No trees may be planted on Lot 3, and shrubs and other vegetation may not grow above a 4-foot height restriction. Line of sight restrictions apply. HEDC reserves a right to approve or disapprove any and all landscape plans, which must be submitted with this RFP. It is HEDC's desire to see this area be a compliment to the existing landscaping along the entrances to the Bass Pro Shops building.



PROPOSAL REQUIREMENTS

A complete, concise and professional response to this RFP will enable HEDC to identify the Developer who will provide the highest benefit to HEDC and the City of Harlingen and will be indicative of the level of the Developer's experience and commitment to the proposed project. Proposals must demonstrate that the approach, design, and financing plan for the proposed project will allow the project's successful development and delivery.

The following minimum information should be provided in each proposal and will be utilized in evaluating each proposal submitted.

Proposals should include the following items:

- Request for Proposal Submittal Cover Sheet (see template EXHIBIT D).
- Explanation of the role the Developer's organization will play in the proposed project and a list of other partners and their roles (if any).
- The purchase or lease price and terms for the purchase or lease of the property. A real estate contract would address this item appropriately.
- A narrative description of the specific development: to include all uses, gross building, land use, timing of development to include commencement and completion of each phase.
- A graphic and site plan of the proposed project (if more than oneplease provide them), including the landscaping plan for Lot 3.
- If available, projected number and nature of jobs to be created; please provide a timetable if in phases.
- Total estimated capital investment to develop the Property. Please provide a timetable if in phases.
- If known, the identification of anticipated major tenants and/or users expected to occupy the finished project (reference Confidentiality Information statement provided below).
- Development proposals shall include specific timetables and benchmark events to track the progress of the project.



- Provide a list of requested incentives if requesting, to ensure the project is fiscally equitable.
- Description of the Developer's experience developing the proposed type of project elsewhere:
 - Name and location of project(s)
 - Description of project(s)
 - Completion date of project(s)
 - Experience in dealing with other City projects and/or have experience in purchasing government property for private development
- Evidence of Financial Capability: The RFP response must include evidence of the respondent's ability to deliver on the proposal. This could include recent financial statements, federal tax returns, letters of credit from lenders, public financial filings, or other information deemed sufficient by HEDC.
- Proposal/Qualification Statement:
 - Include a mandatory disclosure for the past five (5) years of any of the following types of conduct: bankruptcy filings, liquidated damages, judgments in contract disputes, contract defaults and/or terminations, license revocations, suspension, and/or other disciplinary actions, prior debarments or suspensions by a governmental entity, any existing tax liens (federal or local) for any type of tax, denials of prequalification or findings of non-responsibility, safety past performance data, including fatality incidents, alleged violations of any Federal, City, State civil or criminal law, criminal indictments or investigations, legal claims filed by or against the private entity, and claims on payment and performance bonds.

SELECTION CRITERIA

The following criteria will be used to evaluate development proposals:

- 1. Overall economic value including purchase or lease price, tax revenue and secondary/tertiary economic benefit.
- 2. The level of investment that will be brought to the project.



- 3. Respondent should have prior experience in the successful development and operation of comparable projects (please provide examples of such, possibly including a portfolio).
- 4. Development proposals should demonstrate financial and economic viability and must provide evidence that the respondent has financial capacity including staff, resources, and managerial oversight to successfully carry out and operate the development project.
- 5. Financial stability of proposal.
- 6. Other intangibles not listed but deemed important to the HEDC Board of Directors.

DESIGNATION PROCESS

Upon receipt of proposals, the HEDC CEO and HEDC staff will review the proposals for completeness. As part of the review, the HEDC staff may conduct interviews with respondents to clarify proposals and ultimately to make a recommendation to the HEDC Board of Directors.

The HEDC Board of Directors will then review the recommendations and take action at a duly called Board of Directors meeting.

A Development Agreement incorporating a real estate contract and other items may be drafted by HEDC's attorney.

The HEDC reserves the right to reject all proposals for any reason whatsoever and is under no obligation to accept any proposal until such time that an agreement is executed. The HEDC reserves the right to amend its evaluation criteria.

EXHIBITS

- A. Site Overview Maps
- B. Plat of Survey
- C. Community Profile
- D. Request for Proposal Submittal Cover Sheet
- E. Conflict of Interest Questionnaire

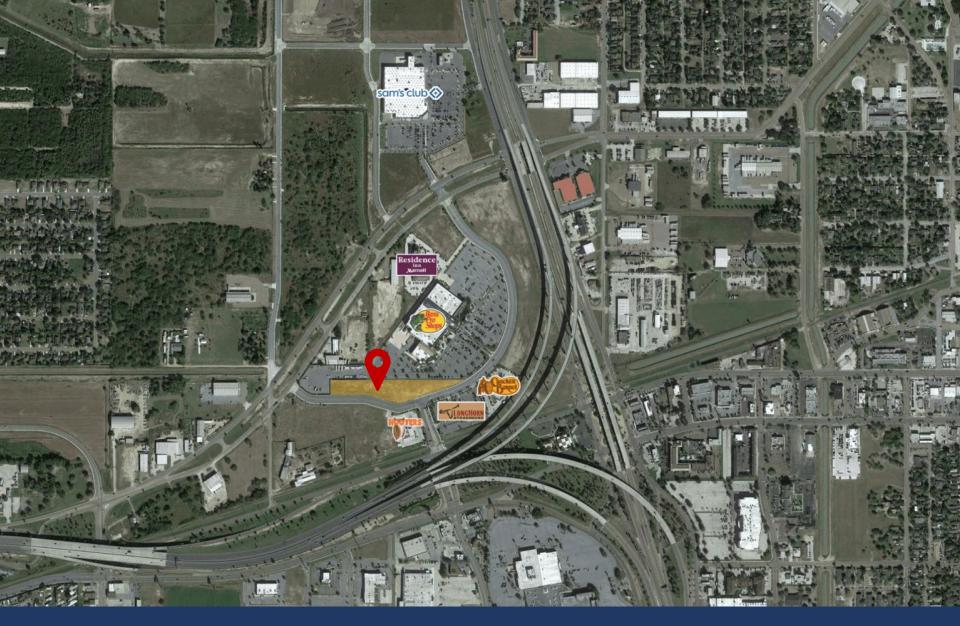


GENERAL CONDITIONS

- The only purpose of this Request for Proposals (RFP) is to ensure uniform information in the solicitation of proposals. This RFP is not to be construed as a purchase or lease agreement or contract or as a commitment of any kind; nor does it commit HEDC to pay for costs incurred prior to the execution of a formal agreement unless such costs are specifically authorized in writing by HEDC.
- 2. HEDC reserves the right to accept or reject any or all proposals received, and/or to cancel or reissue this RFP in part or in its entirety.
- 3. The Board reserves the right to negotiate the final terms of any and all contracts or agreements with selected Developer.
- 4. HEDC may seek clarification or additional information or evidence from individual respondents.
- 5. HEDC may make subjective judgments, including judging the respondent's written and/or oral representations as to their veracity, substance, and relevance to development of the Property, including seeking and evaluating independent information on any development team.
- 6. Respondent shall not, under penalty of law, offer or provide any gratuities, favors, or anything of monetary value to any elected official, appointed official, officer, member, employee, or agent of HEDC or the City of Harlingen for the purpose of having or seeking an influencing effect toward their own proposal or any other proposal submitted hereunder.
- 7. Any respondent may withdraw his/her proposal by written request by a duly authorized representative at any time prior to the scheduled closing time for receipt of proposals by submitting such request directly to HEDC's CEO.
- 8. HEDC will not be liable for any expenses incurred by respondents or any others related to the respondents to this solicitation. All material submitted will be kept by HEDC.
- 9. All documents, conversations, correspondence, etc. between HEDC and respondents may be considered public information subject to the laws and regulations that govern HEDC, unless specifically identified otherwise.
- 10. Any information deemed to be confidential by the respondent should be clearly noted on the pages where confidential information is contained; however, HEDC cannot guarantee that it will not be compelled to disclose all or part of any public record under Texas Public Information Act, since information deemed to be confidential by the respondent may not be considered confidential under Texas Law, or pursuant to a Court order.



EXHIBIT A. SITE OVERVIEW MAPS









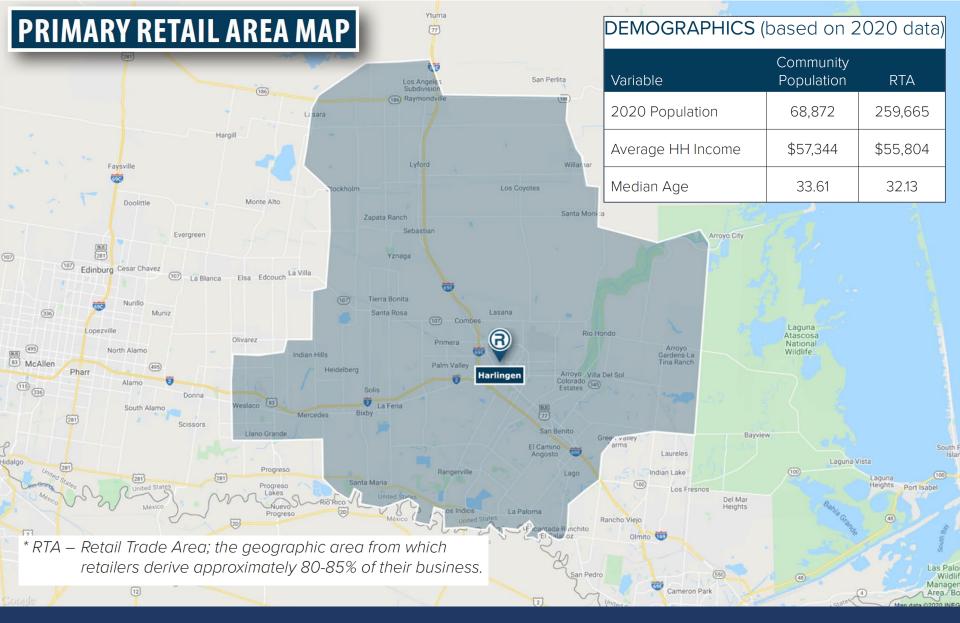
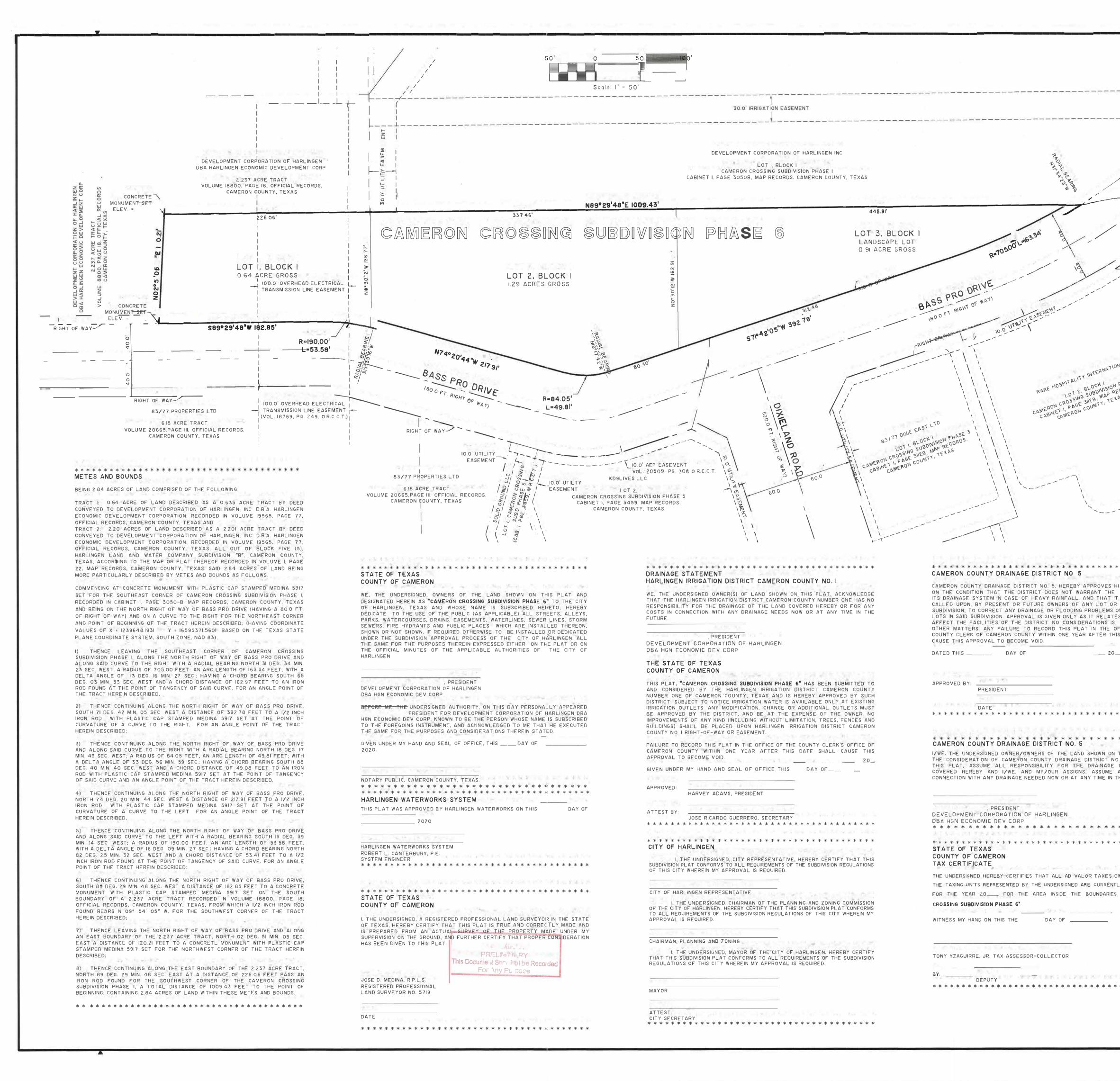






EXHIBIT B. PLAT OF SURVEY



CONCRETE MONUMENT SET ELEV. =	<pre>26 0 25 0 0 24</pre>	FFRRIS. FIINN & M FDINALLC	INEERS SU	1 405 N. STUART PLAC HARLINGEN, TEXAS 78	6 I.
PHASE 3 ECORDS. AS	 BUILDING SETBACK REQUIREMENTS FOR COMMERCIAL LOTS AS FOLLOWS FRONT O FEET REAR O FEET SIDE O FEET THIS TRACT OF LAND IS LOCATED WITHIN THE HARLINGEN CITY LIMITS. FINISHED FLOOR ELEVATION SHALL BE A MINIMUM OF 24 INCHES ABOVE TOP OF CURB AT FRONT AND CENTER OF LOT OR ELEVATION FEET NAVD 88 WHICHEVER IS HIGHER. VERTICAL DATUM WAS GPS DERIVED BASED ON THE NORTH AMERICAN VERTICAL DATUM WAS GPS DERIVED BASED ON THE NORTH AMERICAN VERTICAL DATUM OF 1988 (NAVD88) TEMPORARY BENCHMARK REFERENCES WERE SET AT CONCRETE MONUMENTS AT PERIMETER OF SUBDIVISION AS SHOWN. LOTS ARE RESTRICTED TO NON-RESIDENTIAL. ALL INTERIOR LOT CORNERS ARE MARKED BY A 1/2 INCH IRON ROD WITH PLASTIC CAP STAMPED MEDINA 5719 ALL GARBAGE AND TRASH SHALL BE IN A SANITARY MANNER BY THE CITY OF HARLINGEN OWNERS SHALL MAINTAIN A CONTAINER AND ENSURE PAYMENTS ARE CURRENT WITH THE CITY OF HARLINGEN AT ALL TIMES. ADDITIONAL FIRE HYDRANTS MAY BE REQUIRED DEPENDING ON SIZE AND TYPE OF CONSTRUCTION ADDITIONAL DETENTION MAY BE REQUIRED AT TIME OF CONSTRUCTION A PERMIT IS REQUIRED BEFORE ANY CONSTRUCTION OR OTHER DEVELOPMENT BEGINS INCLUDING THE INITIAL DISTURBANCE OF SOILS ASSOCIATED WITH CLEARING, GRADING OR EXCAVATION ACTIVITIES THE CONSTRUCTION OR OTHER DEVELOPMENT SHALL COMPLY WITH LATEST CAMERON COUNTY, FLOOD PLAIN MANAGEMENT REGULATIONS. A 5.0 FT WIDE SIDEWALK IS REQUIRED AT TIME OF CONSTRUCTION AND WILL REQUIRE A PERMIT FROM THE CITY OF HARLINGEN PRIOR TO CONSTRUCTION OF SIDEWALKS. THIS SUBDIVISION IS IN COMPLIANCE WITH THE REQUIREMENTS OF LOCAL 			r D	μ Η
<pre>* * * * * * * * * * * * * * * * * * *</pre>	GOVERNMENT CODE 232 032 AND WATER. AND ELECTRICAL CONNECTIONS TO THE LOTS WILL MEET ALL MINIMUM STATE STANDARDS. A) WATER WILL BE PROVIDED BY HARLINGEN WATER WORKS SYSTEM. B) ELECTRICAL WILL BE PROVIDED BY: AEP TEXAS () SOLID WASTE WILL BE DISPOSED OF BY PRIVATE CONTRACTORS ************************************	HARLINGEN ECON M Q	DEVELOPMENT CORPORAT ON		
OWED TO ALL OF TLY PAID IN FULL G OF "CAMERON	TRACT I: 0 64 ACRE OF LAND DESCRIBED AS A 0 635 ACRE TRACT BY DEED CONVEYED TO DEVELOPMENT CORPORATION OF HARLINGEN, INC. D B A HARLINGEN ECONOMIC DEVELOPMENT CORPORATION RECORDED IN VOLUME 19565, PAGE 77, OFFICIAL RECORDS, CAMERON COUNTY, TEXAS AND TRACT 2: 2.20 ACRES OF LAND DESCRIBED AS A 2.201 ACRE TRACT BY DEED CONVEYED TO DEVELOPMENT CORPORATION OF HARLINGEN, INC. D B.A HARLINGEN ECONOMIC DEVELOPMENT CORPORATION RECORDED IN VOLUME 19565, PAGE 77, OFFICIAL RECORDS, CAMERON COUNTY, TEXAS, ALL OUT OF BLOCK FIVE (5), HARLINGEN LAND AND WATER COMPANY SUBDIVISION "B", CAMERON COUNTY, TEXAS, ACCORDING TO THE MAP OR PLAT THEREOF RECORDED IN VOLUME I, PAGE 22, MAP RECORDS, CAMERON COUNTY, TEXAS.	scALE : 1"=50"	DRAWN BY E SALAZAR	FILE : 544-0 17	PLOT DATE : 9 NANUARY 202 1



EXHIBIT C. COMMUNITY PROFILE







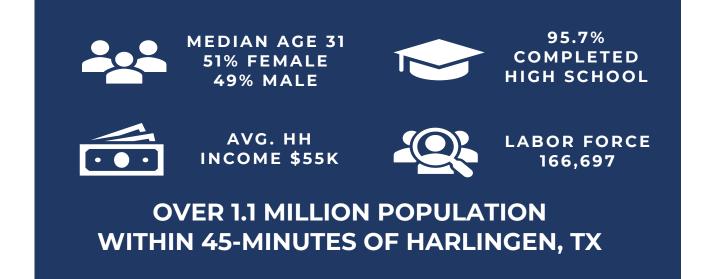




COMMUNITY PROFILE

POPULATION			
2025 Projection	71,066		
2020 Estimate	68,872		
2010 Census	64,849		
Growth 2020 – 2025		3.19%	
Growth 2010 – 2020		6.20%	
2020 EST. HOUSEHOLDS BY HOUSEHOLD TYPE			
Family Households	17,520	75.17%	
Non-family Households	5,786	24.83%	

	0 - 15 minute	15 - 30 minute
DAYTIME POPULATION SUMMARY		
2019 Total Daytime Population	155,523	410,224
Workers	61,689	135,679
Residents	93,834	274,545





LOCATION AND CONNECTIVITY



CONNECTIVITY-AIR

Valley International Airport is served by six main passenger airlines: *Southwest, United, American, Frontier, Delta, and Sun Country*. Direct daily flights to Houston, Dallas, Austin, Denver, Chicago, and Minneapolis-St. Paul, along with charter flights to popular tourist destinations are available. Additionally, FedEx, DHL and Southwest Cargo handle all their air cargo in and out of the region through VIA. VIA is ranked 71st in total cargo in the US.





LOCATION AND CONNECTIVITY



LOCATION

Harlingen, Texas is located near the geographic center of North America at the crossroads of the Rio Grande Valley in South Texas, along the U.S./Mexico border. Harlingen's central location in the Rio Grande Valley (with a population of 1.3 million) has allowed it to share in the area's growth and prosperity.

With new and sustained developments and investments in transportation infrastructure, as well as its proximity to commercial airports, major highways, ports and rail, Harlingen and the Rio Grande Valley are extremely accessible.

CONNECTIVITY-HIGHWAY

Harlingen is served by three main highways:

- Interstate 2 (US 83) extends west from Harlingen to Starr County and then as US Highway 83 beyond the Rio Grande Valley.
- Interstate 69 E (US 77) from Brownsville through Harlingen, and then north to Canada.
- Interstate 69 C (US 281) from its intersection with I-2 northward through adjoining Hidalgo County



EDUCATION

	Туре	Location	Distance
The University of Texas Rio Grande Valley	University	Harlingen, TX Brownsville, TX Edinburg, Tx	0 minutes
Texas State Technical College	Technical College	Harlingen, TX	0 minutes
TEXAS A&M	University	Harlingen, TX	0 minutes
	University	Harlingen, TX	0 minutes
TEXAS SOUTHMOST	Community College	Brownsville, TX	34 minutes
SOUTH TEXAS	Community College	McAllen, TX	50 minutes
TEXAS A&M	University	McAllen, TX	50 minutes
	University Satellite Campus	LaFeria, TX	25 minutes
	University	Matamoros, MX	45 minutes



UTRGV - SCHOOL OF MEDICINE

- Third & fourth-year medical students
- Residency programs through local healthcare facilities
- Smart hospital

UTRGV-HCISD Campus Opening 2021

The new campus will house Harlingen Early College High School classrooms where students will earn college credit toward degrees in computer science, engineering, or education.





HEALTHCARE



HARLINGEN MEDICAL CENTER

Harlingen Medical Center, is a 112-bed general acute care hospital and Level IV Trauma Center owned by Prime Healthcare. They have received Five-Star ratings in Women's Surgery, and in Appendectomy, Vascular, Orthopedic and Cardiac procedures.

VALLEY BAPTIST MEDICAL CENTER

Valley Baptist is recognized as a Level II Trauma center, first in the Rio Grande Valley with over 500 beds. They are considered one of the best orthopedic hospitals in the State and is one of the leading hospitals in the number of joint replacement surgeries performed annually.





HARLINGEN VA CLINIC

Three level center providing Specialty outpatient care & surgical services for Veterans in the Texas Valley Coastal Bend Health Care System area.

UTRGV INSTITUTE FOR NEUROSCIENCE

The institute will house clinics and diagnostic centers for numerous neuropsychiatric and aging disorders while also leading the way in clinical and laboratory research for the Valley. **Opening 2021**





QUALITY OF LIFE



Residents enjoy spending a night on the town, dining on savory cuisine ranging from Tex-Mex and barbecue to fresh Gulf seafood and exciting nightlife and entertainment, shopping, museums, festivals and the arts, and trips to the beautiful beaches of nearby South Padre Island. For the outdoorsman, Harlingen is paradise, offering a variety of activities including birding, biking, hiking and golfing, and some of the best fishing and hunting in Texas, with a large variety of game animals and some of the most sought after game fish throughout the Gulf of Mexico.

- ✓ Blues on the Hill
- ✓ Movies in the Park
- ✓ RGV Birding Festival
- ✓ Harlingen Art Night
- ✓ Cinco de Mayo Celebration
- ✓ Freedom Fest
- ✓ Mexican Independence Day Celebration
- ✓ RGV Jaycees Annual Christmas Parade
- ✓ Lighting of the Arroyo
- ✓ Jackson Street Market Days
- ✓ Harlingen Farmers Market
- ✓ Halloween On Jackson St
- ✓ Harlingen Fall Festival
- ✓ Jalapeño 100
- ✓ Harlingen Marathon (Boston Qualifier)
- ✓ RGV Fan Fest Comic Con
- ✓ Harlingen Triathlon Festival
- ✓ National Night Out
- ✓ Harlingen Parks and Recreation Spring, Summer and Fall programs

🖉 MORE THAN 20 PARKS

- **WILDLIFE CORRIDOR**
- WORLD BIRDING
 DESTINATION

HARLINGEN DESTINATION PARK

Proposed phases would include features such as an amphitheater, athletic courts, an adaptive field aimed at special needs children, a children's discovery center and a dog park.



Harlingen Ranked **# 1 Least Expensive** Urban Area in the United States in 2020

> Council for Community and Economic Research (C2ER)



DOWNTOWN HARLINGEN



Historic Downtown Harlingen is a designated Texas Main Street district offering unique shops, restaurants, art shops, and history. Experience popular events, historic architecture, towering palms, and unique vistas!

The Harlingen downtown area continues to grow, adding thirteen (13) businesses to Harlingen's main street in 2019 and ten (10) businesses in the past 12 months. The continued growth and prosperity of the downtown district has resulted in a 98% occupancy rate.

The recent renovation of the historic Baxter Building in Downtown Harlingen was awarded first place in its category of Best Renovation, Rehab, or Restoration by The Texas Downtown Association.

The \$4.5 million renovation turned this 92-year-old neglected structure into the nine-story Baxter Building Baxter Lofts - consisting of 24 units of affordable housing.





EXHIBIT D. REQUEST FOR PROPOSAL SUBMITTAL COVER SHEET



SUBMITTAL COVER LETTER

Proposal Submitted by

Company Name
Name of Respondent
itle
Address
tata Zin Dhana #
itate Zip Phone #
Email Address



EXHIBIT E. CONFLICT OF INTEREST QUESTIONNAIRE

CONFLICT OF INTEREST QUESTIONNAIRE			
For vendor or other person doing business with local governmental entity	FORM CIQ		
This questionnaire reflects changes made to the law by H.B. 1491, 80 th Leg., Regular Session.	OFFICE USE ONLY Date Received		
This questionnaire is being filed in accordance with Chapter 176 Local Government Code by a person who has a business relationship as defined by section 176.001 (1-a) with a local government entity and the person meets requirements under Section 176.006(a).			
By law this questionnaire must be filed with the records administrator of the local government entity no later than the 7 th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.			
A person commits an offense if the person knowingly violates Section 176.006, local Government Code. An offensive under this section is a Class C misdemeanor.			
1 Name of person doing business with local governmental entity.			
2 Check this box if you are filling an update to a previously filed questionnaire.	<u> </u>		
(The law requires that you file an updated completed questionnaire with the appropriate filing au	uthority not later than the 7 th		
business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)		
3 Name of local government officer with whom filer has employment or business relationship.			
Name of Officer			
This section, (item 3 including subparts A, B, C & D) must be completed for each officer with whom the filer has employment or other business relationship as defined by Section 176.001 (1-a), Local Government Code. Attach additional pages to this form CIQ as necessary.			
A. Is the local government officer named in this section receiving or likely to receive taxable income, other than investment income, from the filer of the questionnaire			
Yes No			
B. Is the filer of the questionnaire receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer named in this section AND the taxable income is not received from the local governmental entity?			
C. Is the filer of this questionnaire employed by a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?			
D. Describe each affiliation or business relationship.			
4			
Signature of person doing business with the governmental entity Date			

Adopted 06/29/2007

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/ Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

(A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;

(B) a transaction conducted at a price and subject to terms available to the public; or

(C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

(a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

(2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that

 $(\bar{\mathbf{i}})$ a contract between the local governmental entity and vendor has been executed; or

(ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed; or
- (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

(a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

(1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);

(2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or

(3) has a family relationship with a local government officer of that local governmental entity.

(a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

(1) the date that the vendor:

(A) begins discussions or negotiations to enter into a contract with the local governmental entity; or

(B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

(2) the date the vendor becomes aware:

(A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);

(B) that the vendor has given one or more gifts described by Subsection (a); or

(C) of a family relationship with a local government officer.